

# Sales operations - Business Data Migration Expert

Job ID

394008BR

Apr 25, 2024

Mexico

## Summary

-Primary responsibility is to support strategic business projects for Novartis Group, the CEO and the Executive Committee, with the aim of maximizing economic value and securing future competitive advantage. -Support Senior Strategy Managers and Directors in projects around key Novartis products in major markets, that - Deliver substantially greater outcome improvement than from the product alone -Deliver substantially greater financial rewards for Novartis based on this

## About the Role

As the Sales Operations BDME, you will ensure data is delivered according to global/deployment/country requirements and timelines and is aligned to business processes in Commercial area.

You will be responsible for data migration activities related to Commercial data in a deployment (above-country). You will act as the functional point of contact for data migration on the assigned data objects.

## Key responsibilities:

- Ensure Commercial data cleansing tasks are completed on time, readiness & verify quality throughout data journey.
- Complete data collection for manual/construction objects on time
- Work together with IT counterparts to prepare value mappings
- Build and maintain master lists if applicable.
- Provide business insights and information to technical teams for extraction and conversion from the legacy system(s).
- Verify that data is fit for purpose (incl. alignment with internal/external stakeholders)
- Perform manual (type-in) data loads into target clients where applicable for assigned objects
- Execution and approval of data verification scripts

## Role Requirements:

- Shown understanding about the business processes in Commercial area (sales, pricing, contracts)
- Strong communication and negotiation skills, good stakeholder management
- 7+ years in country & global roles
- Proficient English (additional languages preferred)
- Strategic and hands on way of working (running meetings, tracking progress, handling issues)
- Strong Excel Skills
- SAP project implementation experience preferred

- Data Migration experience preferred

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

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<https://talentnetwork.novartis.com/network>

División

Operations

Business Unit

CTS

Ubicación

Mexico

Sitio

INSURGENTES

Company / Legal Entity

MX06 (FCRS = MX006) Novartis Farmacéutica S.A. de C.V.

Functional Area

BD&L & Strategic Planning

Job Type

Full time

Employment Type

Regular

Shift Work

No

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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

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